



**MALCOLM SYMONDS**

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Malcolm Symonds is a respected finance professional with banking and underwriting experience spanning more than 15 years. Recognized for his financial modelling, due diligence and portfolio life cycle management skills, Malcolm is a valued team member at Assurgo. In addition to having exceptional technical skills, Malcolm stands out as a trusted advisor thanks to his strengths as a negotiator. He has a proven ability to develop deep client relationships and think creatively, enabling businesses to maximize growth through personalized financial solutions. Malcolm is especially knowledgeable about the energy sector, mining, manufacturing, technology, transportation, and professional services.

Malcolm spent six years with Société Générale in their Calgary and Houston offices, where he focused on oil and gas lending and contributed to the origination of new business. In 2012, he joined TD Commercial National Accounts in Calgary, where he generated responsive financing solutions for clients' needs and executed major credit facility restructures. Malcolm then joined Export Development Canada (EDC) as a senior financing manager focused on identifying and executing financing opportunities in support of international growth and operations of mid-market exporters based in Western Canada. Using his extensive experience, Malcolm led the structuring of bilateral and syndicated term lending as well as subordinated debt. Additionally, he engaged in successful debt restructuring during the downturn of 2015 and the 2020 COVID-19 pandemic.

Malcolm holds a B. Comm. from the John Molson School of Business and is a CFA Charterholder.

