



NAUMAN ZAFAR
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Nauman is a highly regarded financial and management consultant with more than 25 years of global financial expertise. Appreciated for his disciplined style and strategic approach, Nauman is a proven leader with extensive experience in managing client relationships, corporate portfolios, investment banking, business restructuring and project management. His unique insights and problem-solving drive have made him a valued consultant for a myriad of high net-worth individuals and notable domestic and global organizations.

Nauman began his career in 1989 as part of a Management Trainee program where he focused his efforts as Supervisor of Exports for Bata Pakistan Limited. He then joined MCB Bank Limited as a Relationship Manager, Corporate Banking in 1992. Nauman then transitioned to investment banking where he oversaw a diverse investment banking portfolio and advised clients on mergers & acquisition, privatization, restructuring and project finance to name a few. In 1999, Nauman moved back into Corporate Banking and was given additional charge of regional HR management activities and administration. In 2006, Nauman joined United Bank Limited as Executive Vice President and was the country head for retail assets (business banking) in Karachi, Pakistan. In this role he structured and relaunched the business to comprise of commercial, commodity, seasonal, SME and Agri Assets. In 2013 Nauman joined Habib Bank Limited as General Manager, Structured Finance. In this role he established Structured Credits Group on a country wide basis in terms of structures, infrastructure, teams and processes. After successfully positioning the group, Nauman joined MCB Bank Limited in 2015 as Business Head Corporate Banking – South and was later given additional responsibility of Head of Investment Banking. He managed Corporate South Portfolio in excess of USD 3 billion with trade of over USD 2 billion on a per annum basis. Recognizing new opportunities in North America, Nauman moved to Canada and joined Assurgo Enterprises as Senior Manager in 2020, where he brings his wealth of expertise and direct knowledge to further advise clients throughout mergers and acquisitions.

Nauman is a Master's in Business Administration and holds Diploma in Banking from Institute of Bankers in Pakistan. Further supplementing his education, Nauman received an Omega Certification in Finance and Accounting from OMEGA Testing. Nauman has also served as a Director on the Board of National Investment Trust (NIT), the largest mutual fund in Pakistan.

